Interim Financial Report for the half year ended June 30, 2021

# Setting New Benchmarks In Technological Advancement





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# **Corporate Information**

### **BOARD OF DIRECTORS**

Mr. M. Naseem Saigol Mr. Muhammad Murad Saigol Mr. Muhammad Zeid Yousuf Saigol Syed Manzar Hassan Syed Haroon Rashid Mr. Muhammad Kamran Saleem Mr. Asad Ullah Khawaja Mr. Usman Shahid Ms. Azra Shoaib

### AUDIT COMMITTEE

Mr. Asad Ullah Khawaja Syed Haroon Rashid Mr. Usman Shahid Syed Manzar Hassan Chairman/Member Member Member Member

### HR & REMUNERATION COMMITTEE

Mr. Asad Ullah Khawaja Syed Haroon Rashid Mr. Usman Shahid Syed Manzar Hassan Chairman/Member Member Member Member

### **COMPANY SECRETARY**

Muhammad Omer Farooq

### CHIEF FINANCIAL OFFICER

Syed Manzar Hassan, FCA

### AUDITORS

Rahman Sarfaraz Rahim Iqbal Rafiq Chartered Accountants A member of Russell Bedford International

### LEGAL ADVISOR

M/s Hassan & Hassan Advocates

### COMPANY REG. NO.

0000802

### NATIONAL TAX NO. (NTN)

2011386-2

### STATUS OF COMPANY

Public Interest Company (PIC)

### SHARIAH ADVISOR

Mufti Altaf Ahmad

### SHARE REGISTRAR

Corplink (Pvt.) Limited Wings Arcade, 1-K Commercial Model Town, Lahore. Tel: 042-35916714, 35839182, Fax: 042-35869037 E-Mail: shares@corplink.com.pk Chairman - Non Executive Chief Executive Officer - Executive/Certified (DTP) Director - Executive/Certified (DTP) Director - Executive/Certified (DTP) Director - Independent/Certified (DTP) Director - Independent/Certified (DTP) Director - NIT Nominee/Independent Director - NBP Nominee U/S 164 of the Act / Non Executive Director - NBP Nominee U/S 164 of the Act / Non Executive

### BANKERS

Albaraka Bank (Pakistan) Limited Askari Bank Limited Bank Alfalah Limited The Bank of Khyber The Bank of Puniab Sindh Bank Limited Faysal Bank Limited Bank Islami (Pakistan) Limited MCB Bank Limited National Bank of Pakistan Pak Brunei Investment Company Limited Pak Libya Holding Company (Private) Limited Pak Oman Investment Company Limited Silk Bank Limited Soneri Bank Limited Samba Bank Limited Summit Bank Limited Saudi Pak Industrial and Agriculture Investment Company Limited United Bank Limited

### **REGISTERED OFFICE**

17- Aziz Avenue, Canal Bank, Gulberg-V, Lahore Tel: 042-35718274-6, Fax: 042-35762707 E-Mail: shares@saigols.com

### **ISLAMABAD**

Room # 301, 3rd Floor, Green Trust Tower, Blue Area, Islamabad Tel: 051-2824543, 2828941 Fax: 051-2273858

### PEL Unit II

34-K.M. Ferozepur Road, Keath Village, Lahore Tel: 042-35935151-2

### KARACHI

Kohinoor Building 25-West Wharf Road, Karachi Tel: 021-32200951-4 Fax: 021-32310303

### WORKS

14-K.M. Ferozepur Road, Lahore Tel: 042-35920151-9

## **Directors' Review**

Your directors are pleased to present the condensed interim financial information of the Company for the half-year ended June 30, 2021.

### Macroeconomic Overview

Economic activity has largely normalized with an improvement in the overall business dynamics. The fallout of the pandemic has been well contained in the country which is also admired globally. Resultantly, the economy has witnessed a "V-shaped" recovery on the back of targeted fiscal measures and monetary stimulus. The GDP growth rate of 3.94% exceeded all internal and external projections. Fiscal deficit was contained to 7% of GDP as compared to 8.1% during the same period last year despite higher interest and COVID19 related payments. This mainly reflects healthy growth of 18% in FBR net tax revenue collection, which stood at Rs. 4.7 trillion. The headline inflation for FY21 was recorded at 8.9% which was mainly driven by increased cost of food supplies, impact of energy tariff hikes and increasing commodity prices.

On the external front, current account registered slight deficit of USD 1.85 billion. The remittances exhibited a phenomenal growth of 27% and stood at a level of USD 29.4 billion. This was due to supportive policy measures and travel restrictions which increased the use of formal channels. Inflows of USD 500 million from IMF tranche, issuance of a USD 2.5 billion from Eurobond and encouraging response of over USD 1 billion to Roshan Digital initiative also helped the foreign exchange reserves reach a five year high level of USD 23.2 billion, up by 23%. On the other hand, trade deficit has widened by 33% to USD 28.5 billion in FY21. Exports showed an encouraging growth of 13.73%. However, imports picked up sharply by 23% on account of economic recovery and rising international commodity prices. Reflecting the increasing pressure, PKR depreciated by more than 5% in the last 4 months. On the monetary front, SBP continued its supportive policy by maintaining discount rate at 7%. The positive momentum echoed in the country's capital markets, as the PSX-100 index improved to 47,356 points in June 2021, an increase of 38%.

The agriculture sector recorded a steady growth of 2.8% with the production of major crops - wheat, rice and maize rising to record highs and that of sugar cane to its second highest ever level. However, the cotton crop suffered mainly due to decline in sown area, heavy monsoon rain and pest attacks. Agriculture Transformation Plan introduced by the Government has incentivized the farmers and helped boost output. Moreover, the surge in prices of agricultural products and timely subsidies have contributed to surplus liquidity with improved farm income. Thus, demand for consumer durables remained upbeat in rural areas.

Large Scale Manufacturing (LSM) showed an exceptional growth of 14.57% in comparison to a contraction of 10.2% of last year. This was on account of an encouraging pickup in economic activity driven by various supportive policy measures introduced by the Government and SBP. The strong rebound is reflected in exceptionally strong growth recorded in multiple high-frequency indicators across all segments, including sales of fast-moving consumer goods, POL products, automobiles, cement, and textiles. However, on account of high demand and global supply chain disruptions, raw material supply has become increasingly constrained, and prices are on the rise. Thus, forcing businesses to resort to price increases.

### **Industry Overview**

"V-Shaped" economic recovery witnessed an overall prosperity wave and increase in disposable incomes. Electrical home appliances demand surged backed by increased disposable Incomes and restoration of consumer confidence. Pakistan Bureau of Statistics reports an year over year Production increase of Refrigerators by 86.83%, Air Conditioners 133.67%, Deep Freezers 34.03%, however, Production of LED TVs subdued by 25.65% as a result of lower production of "TVs Display Panels" due to global supply chain disruptions. Electrical equipments year-on-year production also increased backed by governments' electricity T&D infrastructure augmentation efforts to ensure an uninterrupted electricity to end consumers especially reviving local industry. Metering infrastructure up gradation is also solicited to curb growing electricity pilferage resulting circular debt. Transformers year over year production increase is 24.02%, Energy Meters 36.60% and Switch Gears 88.04%.

### Company

During the period under review company's operations continued with strict compliance to National Command & Operation Centre (NCOC) and Punjab Government SOPs. Company vaccinated almost all of employees at mobile vaccination centre set up by primary and secondary health care department of Punjab Government at company's manufacturing facility located at 14 KM Ferozepur Road Lahore. Families of employees are also vaccinated at the

## **Directors' Review**

said in house mobile vaccination centre.

On Saturday, April 24, 2021 a fire broke out at refrigerator manufacturing facility located at 14-KM Ferozepur Road Lahore due to electricity short circuiting. By the grace of Almighty, there is no loss of life and it mainly affected the final assembly line of the Refrigerator. The assets damaged by fire are adequately insured and survey of the true extent of losses is being carried out.

With the dedicated team efforts Refrigerator Production started within a couple of weeks after completing rehabilitation work and taking necessary measures and company's business plan remained intact.

### **Company Financial Performance**

During the period, company revenues with 67.98% increase over corresponding period of last year remained at Rs. 30,520 Million and company gross profit stands at Rs. 4,887 Million with 65.05% increase over last year period. Company's after tax profit is Rs. 1,025 Million against loss of Rs. 426 million in six months period ended on June 30, 2020. Earning per share is Rs. 2.02 against loss per share of Rs. 0.90 of the last year corresponding period. Overall economic revival is at the back of this revenue growth. Products demand surge is due to increase in disposable incomes and needed electricity T&D infrastructure augmentation. Profitability turnaround is a result of effective fixed costs absorption due to substantially improved revenues.

### Summary of operating results is presented below:

Rupees in million	Half year ended June 30, 2021	Half year ended June 30, 2020	Increase/ (Decrease)	Percentage %
Revenue	30,520	18,169	12,351	67.98
Gross Profit	4,887	2,961	1,926	65.05
Finance Cost	1,110	1,296	(186)	(14.35)
Profit/(Loss) before taxation	1,336	(364)	1,700	467.03
Profit/(Loss) after taxation	1,025	(426)	1,451	340.61
Earnings/(Loss) Per Share (Rupees)	2.02	(0.90)		

### **Appliances Division**

Uncertainty clouds began evaporating after emergence of economic recovery, after COVID 19 related steep declines. Home Appliance Division revenues with a robust year over year growth @ 64.04% registered at Rs.21,839 Million. This revenue growth is attributable to overall country economic revival and resultant increase in disposable incomes. Product margins largely intact due to effective fixed cost absorption.

High value to consumers with "ROX- Return on Experience" is one of core objectives of the company. To achieve the objective, ongoing R&D function is there to ensure attractive esthetically improved and cost effective product designs. During the period under review energy efficient Refrigerator with expanded space "Jumbo Freezer Series", Air Conditioner "Jumbo DC, Turbo DC Series", "locally produced "Panasonic ACs", fully automatic Washing Machine with "Smart Touch function" and Semi-automatic washing machines with "Twin Tubs" launched gained overwhelming market response.

State of art manufacturing & testing facilities, highly responsive country wide sales & after sales services network, ongoing product R&D function and a team of well-versed professionals are our core capabilities to further expand our market presence.

### **Power Division**

With the current economic and industry revival, Electricity T&D infrastructure augmentation is direly needed to ensure uninterrupted electricity supply. Incumbent Government's efforts of T&D Infrastructure up-gradation witnessed an increased demand of electrical & metering equipments. With these up gradations WAPDA power utilities will curb piling up circular debt as result of technical and administrative losses.

During the period under review power division business revenues registered at Rs. 8,681 million with 78.72% over Rs. 4,858 million of the similar period of the previous year. Robust product demand, improved ordering pattern from WAPDA power utilities and timely supply by company are behind this revenue growth. After the milestone achievement of sufficient electricity generation, the next priority is augmentation of T&D infrastructure, to make available the electricity to end consumers. Further, with the expected industrial revival there will be an increased demand of power division products. With growing industrial revival incremental demand of electrical equipments from private industrial customers is expected In addition to demand from WAPDA utility companies. Government has announced an incentive package for construction industry inclusive of housing projects under "Naya Pakistan Housing Authority". The expected boom in construction industry and housing sector will also create an additional demand of power division products.

Company has a healthy order book and is quite confident to meet its annual plans. Further manufacturing capacities in all products of this division are greatly sufficient to meet increased demand.

Your company being pioneer of "Electrical Equipment Manufacturing" owns a set of capabilities including high class professionals, the state of art manufacturing & testing facilities and a prolonged "Customers Relationship" history with WAPDA utility companies. With this exceptionally high class capability set your company is well determined to expand its market presence.

### **Future Outlook**

The current financial year has commenced with upbeat indicators as business activity gets back to normal and investor confidence is restored. While the COVID 19 cases subsided in Pakistan in the past, the fourth wave of the pandemic has started to pose new challenges. With the Government's focus on getting the majority population vaccinated and curtailing the spread of the virus through smart lockdowns, it is optimistically expected that the economy in general will continue the growth momentum, as seen in the current year. The macroeconomic stabilization measures and the structural transformations reinforced by international development partners will help the economy to move onto a higher and sustainable growth trajectory. As the business activity progresses, the current account balance will no doubt turn negative, given with a widening trade deficit. This will keep Pak rupee under pressure. Inflation is likely to remain elevated in the coming months due to the recent energy tariff hikes, rising food & commodity prices and potential expansionary policies. Accordingly, there is a need to strike an appropriate balance between supporting the economy, ensuring debt sustainability and advancing structural reforms while maintaining social cohesions.

IMF on August 23, 2021 transferred US\$ 2.75 Billion to State Bank of Pakistan under IMF extended fund facility (EFF) arrangements. The proceeds can be utilized to deal with Corona, increase foreign exchange reserves or pay off debts. The inflow will support current economic growth model and local currency appreciation.

With the growing industrialization, augmentation of electricity T&D infra structure is a dire need of the day to ensure uninterrupted electricity supply and your company has been part of Government's efforts by supplying its quality electrical & metering equipments. Further development of Prioritized Special Economic Zones- SEZs is moving towards execution phase and your company being pioneer in electrical equipment manufacturing is well determined to grasp its due market share. The increased economic activity pertaining to construction of new houses & other sectors shall also spark an upbeat in the demand of products of Appliances business as well.

Under the current economic conditions, the Company's EPC Department is consolidating its business and concentrating on projects with better margins and least funds deployment for the proven products we have performed in the past. Your directors are optimistic that with these future expected developments, the Company will certainly take advantage of it by supplying quality products.

### Acknowledgement

We would like to thank our Board of Directors for continuous support and guidance. We are also thankful to our team for their dedicated efforts to make the company operationally sustainable.

We are confident with continued team efforts that we will meet expectation of all stake holders i.e., Shareholders, Creditors and Customers.

On behalf of the Board of Directors

Lahore August 26, 2021

M. Murad Saigol Chief Executive Officer

دْ ابْرَيكْ مْرْرْكَا جَابَرْه

کمپنی کے ڈائر یکٹرز بمسر ت چیراہ کی رپورٹ بشمول کمپنی کے غیر آڈٹ شدہ مالیا تی کوشوارے برائے مدین تکتمتہ 30 جون202 کمپنی آڈیٹرز کی نظر ثانی کے بعد پیش کرر ہے ہیں۔ محا**ش جائزہ** 

کاروباری محرکات میں بہتری کے سبب معاثی سرگرمیوں میں ایتحکام آیا ہے۔ پاکستان میں COVID کے پیش نظر کیے جانے والے اقدامات کو جالی سطح پر بہت سراہا گیا ہے۔ان اقدامات کی وجہ محل کا مصاری کی جہت سراہا گیا ہے۔ان اقدامات کی وجہ محل کا مصاری کی جہتری کی ہوئی ہوئی کے باوران کے نتیجے میں ملکی معیشت نے اپنے امپاف سے بڑھ کر تالا محکوم اور محکوم کی جہتری کی معیشت کے اپنی محکوم کی معانی محکوم کی محکوم کی محکوم کے بیٹر محک کی محکوم کی محکوم کا محکوم کی ہوئی محکوم کی محکوم کی محکوم کے محکوم کی محکوم کی محکوم کی محکوم کی ہوئی محکوم کی م بر محوق تم ملکی اور فیر ملکی پوشن گوئیوں سے زیادہ ہے وال دائیکیوں اور گذشتہ سال نے زیادہ پالیسی رینے کے باوجود معاشی خوردونوش بتکل اور گیس کی محکوم 1.8 فیصد کے مقا لیل میں 7 فیصد رہا ہو 187 کے محکوم کی جانے والی ادائیکیوں اور گذشتہ سال نے زیادہ پالیسی رینے کے باوجود معاشی خوردونوش بتکل اور گیس کی قیموں محکوم کی محکوم کی محکوم کی محکوم کی جانے والی ادائیکیوں اور گذشتہ سال نے زیادہ پالیسی رینے کے باوجود محار کی خار اور گوئی کی قیموں محکوم کی محکوم کی محکوم کی محکوم کے محکوم کی محکو محکوم کی محکوم

خارتی معاثی محاذ پہ جار بیا کاؤنٹ میں 1.8 بلین امریکی ڈالر کامعولی خسارہ دیکھنے میں آیا ہے۔ میرونی تر سیلات زر 27 فیصد کے نمایاں اضافہ کے ساتھ 2.9 بلین امریکی ڈالر میں اس کی بنیادی وجہ ان کا بینکاری نظام کے توسط سے انتخال زر ہے۔ آئی ایف کی طرف سے طنے والے 500 ملین امریکی ڈالر، 2.5 بلین امریکی ڈالر سے Bond " کے اجماءاد اوادا اواد میں 2.3 بلین امریکی ڈالر میں اس کی بنیادی وجہ العامی اصل کے قدیم کے مالی سے انتخال زر ہے۔ آئی ایم ایف کی طرف سے طنے والے 500 ملین امریکی ڈالر، 2.5 بلین امریکی ڈالر سے Bond " کے اجماءاد اوادا وادو میں میں 2.5 بلین امریکی ڈالر سے ماصل ہونے والے 1 بلین امریکی ڈالر میں میں دو اسے انتخال زر ہے۔ آئی ایم ایف کی طرف سے طنے والے 500 ملین امریکی ڈالر، 2.5 بلین امریکی ڈالر سے 100 سے انتخال زر ہے۔ آئی ایم ایف کی طرف سے طنے والے 100 میں 20 در میں 2.5 فیصد زیادہ ہیں۔ دوسری طرف تجارتی خار والی تعام کی ڈالر سے معامی میں 2.5 میں 2.5 بلین امریکی ڈالر سے مورک کی ڈو میں سے معامی دو دوسری طرف تجارتی خارہ 30 دفت اضاف کے ساتھ دیں اس کی ڈالر رہا۔ برآ مات میں 7.5 دافید کا اضافہ وار تا تہ معاشی بیال اور اومالی تعلیم کی تعنوں میں اضافہ کے باعث ماری کی ڈالر میں میں میں دوسری طرف تجارتی خار وہ تیں۔ دوسری طرف تجارتی خار ہوں 2.5 میں دوسری طرف تجارتی خارہ 30 دی دو اسے 10 میں ڈالر رہا۔ برآ مات میں 7.5 دو میں 10 میں ڈالر میں مصل کے میں میں دوسری کی ڈالر واری ایس کی تینوں میں اضافہ کے باعث در میں 25 فیصد کی اس کی دوسری طرف تیں میں میں 2.5 میں میں میں 2.5 میں میں میں میں 2.5 میں 2.5 میں 2.5 میں 2.5 میں میں میں تیں کی میں ایک تانی رو بیک قدر میں 5 فیصد کی کی وی داسٹ ہیں 2.5 میں تو میں میں میں میں 2.5 میں 2.5 میں 3.5 میں کی میں میں 2.5 میں 2.5 میں 2.5 میں 3.5 میں کی میں میں 2.5 میں 3.5 میں 3.5 میں 5

زر ٹی شعبہ میں 2.8 فیصد سے پیداواری اضافہ ہوا۔ گندم، چاول ، کمنی اور لئے کی پیداوار میں ریکارڈ اضافہ ہوا۔ تاہم کپاس کی پیداوار بے موتی بارشوں اور نمٹری دل کے حملے سے متاثر ہونے سے کم ہوئی۔ حکومت کی زرگی ترقیاتی پالیسی کے تحت دی جانے والی تر غیبات سے زرگ پیداوار کے اضافے میں مدد ملی ہے۔ علاوہ ازیں زرگی اجناس کی قیمت میں اضافہ اور دی جانے والی مراعات نے کسان کی آمدنی میں اضافہ کیا ہے اس دجہ سے Consumer Durable کی طلب میں اضافہ ہوا۔ ہے۔

بڑے پیانے کی صنعتوں نے14.57 فیصد کی نمایاں بڑھوتر کی گذشتہ سال کے10.20 فیصد کے سکڑاؤ کے مقابلے میں حاصل کی ہے۔اس کی بنیادی وجہ حکومت کے مددگار اقدامات اور سٹیٹ بنک کی موزوں زری پالیسی ہے۔ پیر کبر پورما ثنی تی تما صنعتی شعبہ جات مثلاً ٹیکٹا کل، آٹو موباکل، سینٹ اور G PMC میں ہوئی۔تا ہم خام مال کی بڑھتی ہوئی طلب کے ساتھ عالمی سپاد کی چین پر دیاؤے باعث اس کی سپلائی میں مشکلات آئیں اوراس کی قیمت میں اضافہ ہوا جس سے کاروباری لاگت میں بھی اضافہ ہوا۔ صنعتی حاکزہ

<sup>م</sup>پنی

زیر جائزہ مدت میں کمپنی نے بیشن کمانڈ ایڈ آپریشن سنٹر (NCOC) اور پنجاب گور نمنٹ کے SOPs پر تین حصل کرتے ہوئے اپنے آپریشنز جاری رکھے کمپنی نے فیکٹری کے اندر پنجاب گور نمنٹ کے Accination کو تین نے محک کرنے ہوئے اپنی کی accination کے تعلیم کرنے ہوئے اپنی کی Primary and Secondary Health تقریریاً تمام ملاز مین کی waccination کی پر شرال اس سنٹر سے ملاز مین کی معاد میں کہ محک کی تعدیم کی تعلیم کر میں معاد میں کہ محک ملاز مین کے خاندانوں کو بھی vaccination کی سیولت مہیا گی۔ 124 پر اور ہفتہ کمپنی کی ریفر بجر غرز پروڈکشن لائن واقع 14 کلو میٹر فیروز پور روڈلا ہور پر بحل کی شارٹ سرکنگ کی وجہ ہے آگ لگ گی کہ پنی کے تمام متاثرہ اخاشہ جانے کمل طور پر Primary اور نیز کی اور نے تعلیم کی ایک مزید راز میں کہ معان میں میں می افتصانات کا تخیند لگانے کے لیے سروے جاری ہے۔

تمام ٹیم کی تجر پورادر مخلصانہ کوششوں کے دورانے میں ریٹر بجریٹرز کا پیداداری عمل دوبارہ شروع ہو گیا ہے۔ اس طرح سے تمینی کے Business Plan پہ کو کی منفی اثرات مرتب نہیں ہوئے۔

### کمپنی کی مالیاتی کارکردگی

زىرجائزەمدت مىركىپنى كے محصولات 67.98 يىلىن روپ رىجادىرىمىنى كے خام منافع جات 65.05 يىلىن اندىج ساتھ 4,887 مىلىن روپ رىچ 1,025 مىلىن

روپ کے بعداز ٹیکس منافع جات گذشتہ سال کے ای دورانیے کے 426 ملین روپ کے نقصان کے مقابلے میں ہیں ۔ فی حصص آمد ٹی گذشتہ سال کے 20.0 روپ کے نقصان کے مقابلے میں 20.2 روپ رہی محصولات میں اس اضافہ کی نیادی دوبہ تکی معاشی حالات میں آنے والی بہتر کی جسٹو معات کی طلب میں اضافہ کی وجیتی تکی میں اضافہ اور بتکی کے تریلی اورتشیم کاری نظام میں بہتر کی لیے اٹھائے جانے والے حکومتی اقدامات ہیں محصولات میں اضافہ کی سب کیٹی کی مصنوعات کی طلب میں اضاف اضافہ ہواہے۔ حکیفی کے بتان تککی طلاحہ

فيصد	اضافہ/(کمی)	چرماه څنتمه 30 جون 2020ء	چھ ماہ مختتمہ 30 جون 2021ء	روپيلين ميں
67.98	12,351	18,169	30,520	مجموعي آيدني
65.05	1,926	2,961	4,887	خام منافع
(14.35)	(186)	1,296	1,110	مالى لاگت
467.03	1,700	(364)	1,336	منافع قبل ازنیکس
340.61	1,451	(426)	1,025	منافع بعداذتيس
		(0.90)	2.02	نی <i>حص</i> ص آمد نی روپ

### اپلائنسز ڈویژن

بہترین پیداداری سولیات، ملک گیرہمہ دفت چوک فروخت، بعداز فروخت سروس کا نظام، جاریہ تحقیق عمل اور پیشہ درانہ صلاحیتوں سے مزین ٹیم کپنی کی بنیادی صلاحیتیں ہیں جو کہ کپنی کی مارکیٹ میں موجود گ کو بڑھانے کے لیے یوغزم ہیں۔

### پاورڈویژن

موجودہ معاثی او<sup>صنع</sup>ق بحالی کے پش نظر بحلی کی تسلسل کے ساتھ فراہمی بہت ضروری ہے۔موجودہ تحکومت کی بحل اور تقشیم کار کے نظام کو مضبوط بنانے کی کوششوں سے پاورڈ ویژن کی مصنوعات ک طلب میں اضافہ ہوا ہے جس ہے داپڈا کی تقسیم کارکمپنیاں بڑھتے ہوئے گرد ثی قرضہ پڑھی قانو پاکمیں گی۔

زیر جائزہ مدت میں پاورڈویژن کے صولات گذشتہ سال کے ای دورانیے کے4,858 ملین روپ کے مقالبے میں72. 78 فی صداضافہ کے ساتھ 8,68 ملین روپ رہے۔ بڑھتی ہوئی طلب، واپڈا تقسیم کار کپنید کے ارڈرنگ کے نظام میں بہتری اور کپنی کی بروقت پائی اس محصولات میں اضافہ کی وجوہات میں یہلی کے پیداواری سنگ میل کے حصول کے بعد دوسری ترجی بلی کے تریلی اور تشیم کار کے نظام کی مضبوطی ہےتا کہ پیدا کی ٹی بلی صارفین تک پنچائی جائے۔ مزید متوقع صنعتی بحالی سے پاورڈ ویژن کی مصنوعات کی طلب میں 27. اور کپنیوں کے علاوہ پر ایک بیٹی میں مسلم میں معنوبی کے مقام میں بہتری اور کپنیوں کے علاوہ پر ایک بیٹی میں مضبوطی ہےتا کہ پیدی کی بروقت پائی اس محصولات میں اف اور دویژن کی مصنوعات کی طلب میں اضافہ ہو گا۔ اس سے واپڈا کی تقسیم کار میں مسلم زیر ہے تو اسے تار ڈیری کے طلب میں مزیداضافہ ہوگا۔ موجودہ حکومت نے کلسرکرشن انڈسٹری اور نیا پاکستان ہاؤ سنگ اتھار ٹی کے زیرانص اس مصوبہات کے لیے مراعاتی کہتی کا اعلان کیا ہے جس باور دیڑن کی مصنوعات کی طلب میں مزیداضافہ ہوگا۔ موجودہ حکومت نے کلسرکرشن انڈسٹری اور نیا پاکستان ہوئی ان کو میں

کمپنی کی آرڈرب کافی مضبوط ہےادر کینی اپنے سالا نہا اف کے صول کے لیے پر عزم ہے۔مزیدان ڈویژن میں قمام صنوعات کی پیداداری گنجائش اس بڑھتی ہو کی طلب کو پورا کرنے کے لیے کافی ہے۔ آپ کی کینی کا Electrical Equipment Manufacturing کی بانی ہونے کے ناطے سے بہترین صلاحیتوں جیسا کہ جدید پیداداری اور شیسٹنگ پلانٹ، باصلاحیت پیشہدر شیم اوردایڈاتشیم کار کمپنیوں سے کاردباری تعلقات کے ساتھ شاندارماضی رہاہے۔ان بھر پورکاردباری صلاحیتوں کے باعث کپنی مارک شیس کاردباری حصہ حاص کرنے کے پرعزم ہے۔ سیس

### متنقبل کے امکانات

موجودہ سال کے شروع ہے ہی سرگرمیوں میں نمایاں تیزی آئی ہے جس سے سرما پیکار کے اعتماد کی بحالی ممکن ہوئی۔ ماضی میں COVID-1 کی شدت پاکستان میں کم رہی ہے۔تا ہم اس کی چوتھی اپر سے مساکل سامنے آنا شروع ہو گئے ہیں۔ حکومت کے آبادی کی اکثریہ کا معد conation اور سارٹ لاک ذاکن جیسے وائرس سنٹرول کرنے کے اقدامات سے گلگا ہے کہ بیرمعا شی بحالی کائل جاری رہے گا۔ ملکی ترقیاتی اداروں تے تجویز کر دہ اقدامات سے معانی ایچکام کے منتیج میں ستقبل میں پائیدار نموکی امید ہے۔ جیسے ہی کا روباری سرگرمیاں بڑھیں گی تو ان سی میں مان کی میں جارتی کو تک جی تیں ہی

# د انریگرز کاجانزه

> ايم مرادسېگل چيف ايگزينوآ فيسر

لاہور 26اگست202ء This page has been left blank intentionally

### **Independent Auditor's Review Report**

### To the members of PAK ELEKTRON LIMITED Report on review of Interim Financial Statements

### Introduction

We have reviewed the accompanying condensed interim statement of financial position of **PAK ELEKTRON LIMITED** ['the Company'] as at 30 June 2021 and the related condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of cash flows, condensed interim statement of changes in equity and notes to the condensed interim financial statements for the six-month period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these interim financial statements based on our review. The figures for the three-month period ended 30 June 2021 of the condensed interim statement of profit or loss and other comprehensive income have not been reviewed as we are required to review only cumulative figures for the six-month period ended on that date.

### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information performed by the Independent Auditor of the Entity." A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements are not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

The engagement partner on the review resulting in this independent auditor's review report is **ZUBAIR IRFAN MALIK.** 

RAHMAN SARFARAZ RAHIM IQBAL RAFIQ Chartered Accountants

Date: 26 AUGUST 2021 Place: LAHORE

### Condensed Interim Statement Of Financial Position

AS AT JUNE 30, 2021

	Note	30-Jun-21	31-Dec-20
		Rupees '000	Rupees '000
		(Un-audited)	(Audited)
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Authorized share capital	7	6,000,000	6,000,000
Issued share capital	8	5,426,392	5,426,392
Share premium	Ũ	4,279,947	4,279,947
Revaluation reserve		5,531,369	5,723,151
Retained earnings		17,436,217	16,285,232
TOTAL EQUITY		32,673,925	31,714,722
LIABILITIES			
NON-CURRENT LIABILITIES			
Long term finances	9	5,492,097	5,627,441
Lease liabilities	10	77,563	155,148
Warranty obligations		126,749	142,273
Deferred taxation		2,417,261	2,338,798
Deferred income	11	36,259	50,027
		8,149,929	8,313,687
CURRENT LIABILITIES			
Trade and other payables		1,613,169	1,543,791
Unclaimed dividend		14,227	14,456
Accrued interest/markup/profit		342,233	372,446
Short term borrowings	12	11,296,945	10,605,608
Current maturity of non-current liabilities		2,256,001	2,228,633
		15,522,575	14,764,934
TOTAL LIABILITIES		23,672,504	23,078,621
CONTINGENCIES AND COMMITMENTS	13		
TOTAL EQUITY AND LIABILITIES		56,346,429	54,793,343

	Note	30-Jun-21	31-Dec-20
		Rupees '000	Rupees '000
		(Un-audited)	(Audited)
ASSETS			
NON-CURRENT ASSETS			
Property, plant and equipment	14	23,938,082	24,119,420
Intangible assets		294,201	297,730
Long term investments	15	19,210	10,653
Long term deposits		454,605	463,652
Long term advances		764,799	615,576
		25,470,897	25,507,031
CURRENT ASSETS			
Stores, spares and loose tools		873,422	862,124
Stock in trade		9,179,139	9,499,264
Trade debts		12,118,745	10,436,154
Construction work in progress		898,855	1,066,852
Short term advances		2,629,414	2,637,536
Short term deposits and prepayments		1,184,403	1,114,164
Other receivables Short term investments		397,301	366,789
Advance income tax/Income tax refundable		31,003 3,020,263	31,881 2,719,270
Cash and bank balances		542,987	552,278
		30,875,532	29,286,312
TOTAL ASSETS		56,346,429	54,793,343

# **Condensed Interim Statement of Profit or Loss**

FOR THE SIX MONTH ENDED JUNE 30, 2021 (Un-Audited)

		Six mon	ths ended	Three mor	nths ended
	Note	30-Jun-21	30-Jun-20	30-Jun-21	30-Jun-20
		Rupees '000	Rupees '000	Rupees '000	Rupees '000
Revenue from contracts with customers	16	30,519,996	18,168,597	17,050,269	10,145,247
Sales tax, excise duty and discounts	16	(7,735,247)	(4,698,399)	(4,144,083)	(2,663,950)
Net revenue		22,784,749	13,470,198	12,906,186	7,481,297
Cost of sales	17	(17,897,420)	(10,509,448)	(10,187,202)	(5,839,902)
Gross profit		4,887,329	2,960,750	2,718,984	1,641,395
Other income		18,665	12,027	14,714	9,871
Distribution cost Administrative and general expenses Other expenses		(1,481,009) (844,805) (103,844)	(1,230,321) (773,739) (12,017)	(756,910) (402,199) (59,094)	(618,854) (371,134) 11,248
	ľ	(2,429,658)	(2,016,077)	(1,218,203)	(978,740)
Impairment allowance for expected credit loss	es	(30,129)	(22,350)	(22,273)	(13,440)
Operating profit		2,446,207	934,350	1,493,222	659,086
Finance cost		(1,109,617)	(1,295,833)	(559,381)	(528,655)
		1,336,590	(361,483)	933,841	130,431
Share of loss of associate		(386)	(2,066)	1,668	(1,033)
Profit/(loss) before taxation		1,336,204	(363,549)	935,509	129,398
Taxation		(310,862)	(62,293)	(193,633)	(23,596)
Profit/(loss) after taxation		1,025,342	(425,842)	741,876	105,802
Earnings/(loss) per share					
- Basic and diluted (Rupees)	18	2.02	(0.90)	1.47	0.19

# Condensed Interim Statement Of Comprehensive Income

FOR THE SIX MONTH ENDED JUNE 30, 2021 (Un-Audited)

	Six months ended		Three months ended	
	30-Jun-21	30-Jun-20	30-Jun-21	30-Jun-20
	Rupees '000	Rupees '000	Rupees '000	Rupees '000
PROFIT/(LOSS) AFTER TAXATION	1,025,342	(425,842)	741,876	105,802
OTHER COMPREHENSIVE INCOME				
Items that may be reclassified subsequently to profit or loss	-	-	-	-
Items that will not be reclassified to profit or loss				
Deferred tax on revaluation surplus - attributable to change in proportion of income taxable under				
final tax regime	(66,139)	(54,219)	-	-
OTHER COMPREHENSIVE LOSS AFTER TAXATION	(66,139)	(54,219)	-	-
TOTAL COMPREHENSIVE INCOME/(LOSS)	959,203	(480,061)	741,876	105,802

## Condensed Interim Statement Of Changes In Equity

FOR THE SIX MONTH ENDED JUNE 30, 2021 (Un-Audited)

	Share capital	Capital r	reserves	Revenue reserves	
	Issued share capital	Share premium	Revaluation reserve	Retained earnings	Total equity
	Rupees '000	Rupees '000	Rupees '000	Rupees '000	Rupees '000
Balance as at 01 January 2020 - Audited	5,426,392	4,279,947	6,023,632	7,277,582	23,007,553
Comprehensive income					
Loss after taxation Other comprehensive loss	-	-	- (54,219)	(425,842)	(425,842) (54,219)
Total comprehensive loss	-	-	(54,219)	(425,842)	(480,061)
Incremental depreciation	-	-	(132,256)	132,256	-
Transaction with owners	-	-	-	-	-
Acquired in amalgamation	-	-	-	7,638,684	7,638,684
Balance as at 30 June 2020 - Un-audited	5,426,392	4,279,947	5,837,157	14,622,680	30,166,176
Balance as at 01 July 2020 - Un-audited	5,426,392	4,279,947	5,837,157	14,622,680	30,166,176
Comprehensive income					
Profit after taxation Other comprehensive loss	-	-	- 10,087	649,691	649,691 10,087
Total comprehensive loss	-	-	10,087	649,691	659,778
Revaluation surplus					
realised on disposal	-	-	(1,385)	1,385	-
Incremental depreciation	-	-	(122,708)	122,708	-
Transaction with owners	-	-	-	-	-
Acquired in amalgamation	-	-	-	888,768	888,768
Balance as at 31 December 2020 - Audited	5,426,392	4,279,947	5,723,151	16,285,232	31,714,722
Balance as at 01 January 2021 - Audited	5,426,392	4,279,947	5,723,151	16,285,232	31,714,722
Comprehensive income					
Profit after taxation	-	-	- (66,139)	1,025,342	1,025,342
Other comprehensive income Total comprehensive income			(66,139)	1,025,342	(66,139) 959,203
Incremental depreciation	-	-	(125,643)	125,643	-
Transaction with owners	-	-	-	-	-
Balance as at 30 June 2021 - Un-audited	5,426,392	4,279,947	5,531,369	17,436,217	32,673,925

The annexed notes from 1 to 24 form an integral part of these interim financial statements.

M. MURAD SAIGOL Chief Executive Officer M. ZEID YOUSUF SAIGOL Director SYED MANZAR HASSAN Chief Financial Officer

### **Condensed Interim Statement Of Cash Flows**

FOR THE SIX MONTH ENDED JUNE 30, 2021 (Un-Audited)

	30-Jun-21	30-Jun-20
	Rupees '000	Rupees '000
CASH FLOW FROM OPERATING ACTIVITIES		
Profit/(loss) before taxation	1,336,204	(363,549)
Adjustments for non-cash and other items	1,485,159	1,803,240
Operating profit before changes in working capital	2,821,363	1,439,691
Changes in working capital	(1,244,542)	(1,218,336)
Cash generated from operations	1,576,821	221,355
Payments for interest and taxes	(1,554,207)	(1,118,390)
Net cash generated from/(used in) operating activities	22,614	(897,035)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(395,430)	(1,406,789)
Proceeds from disposal of property, plant and equipment	11,092	5,491
Long term deposits Long term advances	9,047 (149,223)	-
0		-
Net cash used in investing activities	(524,514)	(1,401,298)
CASH FLOWS FROM FINANCING ACTIVITIES		
Long term finances obtained	1,000,000	1,126,805
Repayment of long term finances	(1,109,010)	(516,660)
Repayment of lease liabilities	(89,489)	(26,362)
Net increase in short term borrowings	691,337	1,890,972
Dividend paid	(229)	(384)
Net cash generated from financing activities	492,609	2,474,371
NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS	(9,291)	176,038
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	552,278	379,733
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	542,987	555,771

### Notes to the Condensed Interim Financial Statements

### FOR THE SIX MONTH ENDED JUNE 30, 2021 (Un-Audited)

### 1 LEGAL STATUS AND OPERATIONS

Pak Elektron Limited ['the Company'] is a Public Limited Company incorporated in Pakistan under the repealed Companies Act, 1913. Registered office of the Company is situated in the province of Punjab at 17-Aziz Avenue, Canal Bank, Gulberg - V, Lahore. The manufacturing facilities of the Company are located at 34 K.M., Ferozepur Road, Keath Village, Lahore and 14 K.M., Ferozepur Road, Lahore. The Company is listed on Pakistan Stock Exchange Limited. The principal activity of the Company is manufacturing and sale of electrical capital goods and domestic appliances.

The Company is currently organized into the following operating divisions:

- (i) **Power Division:** Manufacturing and sale of Transformers, Switchgears, Energy Meters and Engineering, Procurement and Construction ['EPC'] contracting.
- (ii) Appliances Division: Manufacturing, assembling and distribution/sale of Refrigerators, Deep Freezers, Air Conditioners, Microwave Ovens, LED Televisions, Washing Machines, Water Dispensers and other domestic appliances.

### 2 SIGNIFICANT EVENTS AND TRANSACTIONS DURING THE YEAR

### 2.1 COVID-19

After implementing all the necessary Standard Operating Procedures (SOPs) to ensure safety of employees, the Company continued its operations and has taken all necessary steps to upkeep operation at a pace meeting its business plans. According to management's assessment, there is no significant accounting impact of the effects of COVID-19 on these interim financial statements.

### 2.2 FIRE INCIDENT

On Saturday, 24 April 2021 a fire broke out due to short circuiting at refrigerator manufacturing facility located at 14-KM, Ferozepur Road, Lahore. By the grace of Almighty, there is no loss of life and most of the production area remained safe. The assets damaged by fire are adequately insured. The insurance claim has been lodged which is being assessed by the surveyors.

### 3 BASIS OF PREPARATION

These interim financial statements are un-audited and have been presented in condensed form and do not include all the information as is required to be provided in a full set of annual financial statements. These interim financial statements should be read in conjunction with the audited financial statements of the Company for the year ended 31 December 2020.

These interim financial statements have been subjected to limited scope review by the auditors of the company, as required by the Companies Act, 2017 under section 237. The comparative condensed interim statement of financial position as at 31 December 2020 and the related notes to the interim financial statements are based on audited financial statements. The comparative condensed interim statement of profit or loss and other comprehensive income, condensed interim statement of changes in equity, condensed interim statement of cash flows, and related notes to the condensed interim financial statements. The six month ended 30 June 2020 are based on unaudited, reviewed interim financial statements. The condensed interim statement of profit or loss and other comprehensive income for the three month period ended 30 June 2020 are neither audited nor reviewed.

### 3.1 Statement of compliance

These interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprises of:

- International Accounting Standard 34 Interim Financial Reporting, issued by International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

### 3.2 Basis of measurement

These interim financial statements have been prepared on the historical cost basis except for the following items, which are measured on an alternative basis as at the reporting date.

Items	Measurement basis	
- Financial liabilities	Amortized cost	
Financial assets	Fair value/amortized cost	
Investment in associate	Equity method	
Land, building, plant and machinery	Revalued amounts	
Warranty obligations	Present value	

### 3.3 Judgments, estimates and assumptions

The preparation of interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions and judgements are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which forms the basis of making judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

#### 3.4 Functional currency

These financial statements have been presented in Pak Rupees which is the Company's functional currency. The amounts reported in these financial statements have been rounded to the nearest thousand Rupees unless specified otherwise.

### 3.5 Date of authorisation for issue

These interim financial statements have been approved by the Board of Directors of the Company and authorized for issue on 26 August 2021.

### 4 NEW AND REVISED STANDARDS, INTERPRETATIONS AND AMENDMENTS EFFECTIVE DURING THE PERIOD.

The following new and revised standards, interpretations and amendments are effective in the current year but are either not relevant to the Company or their application does not have any material impact on the interim financial statements of the Company other than presentation and disclosures, except as stated otherwise.

### 4.1 Covid-19 - Related Rent Concessions (Amendment to IFRS 16 - Leases)

The amendment provides lessees with an exemption from assessing whether a COVID-19-related rent concession is a lease modification.

### 4.2 Interest Rate Benchmark Reform - Phase 2 (Amendments to IFRS 9 - Financial Instruments, IAS 39 - Financial Instruments: Recognition and Measurements, and IFRS 7 - Financial Instruments: Disclosures, IFRS 4 - Insurance Contracts, IFRS 16 - Leases)

The amendments in Interest Rate Benchmark Reform - Phase 2 (Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16) introduce a practical expedient for modifications required by the reform, clarify that hedge accounting is not discontinued solely because of the IBOR reform, and introduce disclosures that allow users to understand the nature and extent of risks arising from the IBOR reform to which the entity is exposed to and how the entity manages those risks as well as the entity's progress in transitioning from IBORs to alternative benchmark rates, and how the entity is managing this transition.

### 5 NEW AND REVISED STANDARDS, INTERPRETATIONS AND AMENDMENTS NOT YET EFFECTIVE.

The following standards, interpretations and amendments are in issue which are not effective as at the reporting date and have not been early adopted by the Company.

	Effective date (annual periods beginning on or after)
IFRS 17 - Insurance contracts (2017)	01 January 2023
Sale or contribution of assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 - Consolidated Financial Statements and IAS 28 - Investments in Associates and Joint Ventures).	Deferred Indefinitely
Classification of Liabilities as Current or Non-Current (Amendments to IAS 1 - First-time Adoption of International Financial Reporting Standards).	01 January 2023
Reference to the Conceptual Framework (Amendments to IFRS 3 - Business Combinations).	01 January 2022
Property, Plant and Equipment - Proceeds before Intended Use (Amendments to IAS 16 - Property, Plant and Equipment).	01 January 2022
Onerous Contracts - Cost of Fulfilling a Contract (Amendments to IAS 37 - Impairment of Assets).	01 January 2022
Annual Improvements to IFRS Standards 2018–2020.	01 January 2022
Amendments to IFRS 17	01 January 2023
Disclosure of Accounting Policies (Amendments to IAS 1 - First-time Adoption of International Financial Reporting Standards and IFRS Practice Statement 2 - Making Materiality Judgements.	01 January 2023
Definition of Accounting Estimates (Amendments to IAS 8 - Accounting Policies, Changes in Accounting Estimates and Errors).	01 January 2023
Covid-19-Related Rent Concessions beyond 30 June 2021 (Amendment to IFRS 16 - Leases)	01 April 2021
Deferred Tax related to Assets and Liabilities arising from a Single Transaction (Amendments to IAS 12 - Income Taxes).	01 January 2023

Other than afore mentioned standards, interpretations and amendments, IABS has also issued the following standards which have not been notified by the Securities and Exchange Commission of Pakistan ['SECP']:

IFRS 1 - First Time Adoption of International Financial Reporting Standards IFRS 14 - Regulatory Deferral Accounts IFRS 17 – Insurance contracts (2017) The Company intends to adopt these new and revised standards, interpretations and amendments on their effective dates, subject to, where required, notification by Securities and Exchange Commission of Pakistan under section 225 of the Companies Act, 2017 regarding their adoption. The management anticipates that the adoption of the above standards, amendments and interpretations in future periods, will have no material impact on the Company's financial statements other than in presentation/disclosures.

### 6 ACCOUNTING POLICIES AND METHODS OF COMPUTATION

The accounting policies and methods of computation adopted in the preparation of these interim financial statements are the same as those applied in the preparation of preceding annual audited financial statements of the Company for the year ended 31 December 2020.

### 7 AUTHORIZED CAPITAL

	30-Jun-21	31-Dec-20		30-Jun-21	31-Dec-20
	No. of shares	No. of shares		Rupees '000	Rupees '000
	(Un-Audited)	(Audited)		(Un-Audited)	(Audited)
	500,000,000	500,000,000	Ordinary shares of Rs. 10 each	5,000,000	5,000,000
			Preference shares of Rs. 10 each:		
Г	62,500,000	62,500,000	A' Class preference shares	625,000	625,000
	37,500,000	37,500,000	B' Class preference shares	375,000	375,000
	100,000,000	100,000,000		1,000,000	1,000,000
	600,000,000	600,000,000		6,000,000	6,000,000

### 8 ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

30-Jun-21	31-Dec-20		30-Jun-21	31-Dec-20
No. of shares	No. of shares	Notes	Rupees '000	Rupees '000
(Un-Audited)	(Audited)		(Un-Audited)	(Audited)
372,751,051	372,751,051	Ordinary shares of Rs. 10 each Issued for cash Issued for other than cash:	3,727,511 -	3,727,511
137,500 408,273	137,500 408,273	- against machinery - against acquisition of PEL Appliances Limited	1,375 4,083	1,375 4,083
6,040,820 118,343,841	6,040,820 118,343,841	<ul> <li>against conversion of preference shares</li> <li>as fully paid bonus shares</li> </ul>	60,408 1,183,439	60,408 1,183,439
497,681,485	497,681,485		4,976,816	4,976,816
44,957,592	44,957,592	Issued for cash 8.1	449,576	449,576
542,639,077	542,639,077		5,426,392	5,426,392

8.1 There is no change in the status and classification of preference shares since 31 December 2020.

		30-Jun-21	31-Dec-20
		Rupees '000	Rupees '000
		(Un-Audited)	(Audited)
	LONG TERM FINANCES		
	As at beginning of the period/year	7,638,638	4,407,403
	Obtained during the period/year	1,000,000	5,314,552
	Accretion during the period/year	29,641	47,086
	Repayments made during the period/year	(1,109,010)	(2,015,334)
	Deferred grant recognised during the period/year	-	(115,069)
	As at end of the period/year	7,559,269	7,638,638
	Current maturity presented under current liabilities	(2,067,172)	(2,011,197)
		5,492,097	5,627,441
D	LEASE LIABILITIES		
	Present value of minimum lease payments	231,944	321,433
	Current portion presented under current liabilities	(154,381)	(166,285)
		77,563	155,148
1	DEFERRED INCOME		
	Grant in aid - UNIDO	32,365	33,195
	SBP Refinance Scheme	3,894	16,832
		36,259	50,027
1.1	GRANT IN AID - UNIDO		
	As at beginning of the period/year	33,195	34,942
	Recognized in profit or loss	(830)	(1,747)
	As at end of the period/year	32,365	33,195
1.2	SBP Refinance Scheme		
	As at beginning of the period/year	67,983	-
	Recognized during the period/year	-	115,069
	Amortized during the period/year	(29,641)	(47,086)
	As at end of the period/year	38,342	67,983
	Current maturity presented under current liabilities	(34,448)	(51,151)
		3,894	16,832

### 12 SHORT TERM BORROWINGS

The aggregate un-availed short term borrowing facilities as at reporting date amounts to Rs. 4,491 million (31 December 2020: Rs. 9,761 million).

### 13 CONTINGENCIES AND COMMITMENTS

There is no significant change in the status of contingencies and commitments since 31 December 2020, with the exception of the following:

	Note	30-Jun-21	31-Dec-20
		Rupees '000	Rupees '000
		(Un-Audited)	(Audited)
	Tender bonds	296,004	233,238
	Performance bonds	2,876,628	2,539,828
	Advance guarantees	814,059	557,242
	Custom guarantees	80,275	80,275
	Foreign guarantees	59,011	51,847
	ljarah commitments	258,527	159,100
14	PROPERTY, PLANT AND EQUIPMENT		
	Operating fixed assets 14.1	20,599,669	21,039,859
	Right-of-use assets 14.2	467,130	513,668
	Capital work in progress	2,871,283	2,565,893
		23,938,082	24,119,420
14.1	Operating fixed assets		
	Net book value at the beginning of the period/year Additions during the period/year	21,039,859	21,384,202
	Plant and machinery	55,852	675,190
	Office equipment and fixtures	10,195	14,022
	Computer hardware and allied items	22,944	29,788
	Vehicles	1,049	10,309
		90,040	729,309
	Net book value of assets disposed during the period/year	(8,553)	(20,291)
	Depreciation for the period/year	(522,981)	(1,074,797)
	Transfer from right-of-use assets	1,304	21,436
	Net book value at the end of the period/year	20,599,669	21,039,859
14.2	Right-of-use assets		
	Net book value at the beginning of the period/year Additions during the period/year	513,668	375,414
	Buildings	-	162,493
	Vehicles	-	71,323
		-	233,816
	Depreciation for the period/year	(45,234)	(74,126)
	Transfer to property plant and equipment	(1,304)	(21,436)
	Net book value at the end of the period/year	467,130	513,668

### 15 LONG TERM INVESTMENTS

These represent investments in ordinary shares of a related party. The details are as follows:

	Note	30-Jun-21	31-Dec-20
		Rupees '000	Rupees '000
Kohinoor Power Company Limited - Quoted			
2,910,600 (31 December 2020: 2,910,600) ordinary shares of Rs. 10 each	15.1	19,210	10,653
Relationship:associate			
Ownership Interest: 23.1% (31 December 2020: 23.1%)			
Market value: Rs. 6.60 (31 December 2020: Rs. 3.66) per share			
		19,210	10,653

15.1 This represents investment in ordinary shares of Kohinoor Power Company Limited ['KPCL'], an associate. KPCL is a Public Limited Company incorporated in Pakistan under the repealed Companies Ordinance, 1984 and is listed on Pakistan Stock Exchange Limited. KPCL was formed with the objective of generation and sale of electric power. Subsequently, it amended its memorandum of association to change its principal activity to leasing out machinery and buildings under operating lease arrangements. The Boards of Directors of KPCL and Saritow Spinning Mills Limited ['SSML'], a related party of the Company, in their respective meetings have approved amalgamation of KPCL into SSML. The proposed amalgamation, once affected, will result in the Company holding ordinary shares in SSML in accordance with the swap ratio approved with scheme of amalgamation. Registered office of KPCL is situated in the Province of Punjab at 17-Aziz Avenue, Canal Bank, Gulberg V, Lahore.

The investment has been accounted for by using equity method. Particulars of investment are as follows:

	30-Jun-21	31-Dec-20
Percentage of ownership interest	23.10%	23.10%
	23.1078	23.1070
	30-Jun-21	31-Dec-20
	Rupees '000	Rupees '000
Cost of investment	54,701	54,701
Share of post acquisition profits	(14,252)	(13,866)
	40,449	40,835
Accumulated impairment	(21,239)	(30,182)
	19,210	10,653

### 15.1.1 Extracts of financial statements of associated company

The assets and liabilities of Kohinoor Power Company Limited as at the reporting date and related revenue and profit for the period then ended based on the un-audited financial statements are as follows:

Note	30-Jun-21	31-Dec-20
	Rupees '000	Rupees '000
Non-current assets	93,026	95,676
Current assets	40,552	41,705
Non-current liabilities	-	1,820
Current liabilities	958	1,272
Revenue	8,696	17,193
Loss for the period/year	(1,670)	(9,394)
Other comprehensive loss	-	(142)
Total comprehensive loss	(1,670)	(9,536)
Break-up value per share	0.01	0.01
Share of profit and other adjustments to net assets 15.1.2	(386)	(2,203)
Market value per share	6.60	3.66
<b>1.2</b> This includes the following:		
Share of loss for the period/year	(386)	(2,170)
Share of other comprehensive loss for the period/year	-	(33)
	(386)	(2,203)

	Six months ended		Three months ended	
	30-Jun-21	30-Jun-20	30-Jun-21	30-Jun-20
	Rupees '000	Rupees '000	Rupees '000	Rupees '000
	(Un-Audited)	(Un-Audited)	(Un-Audited)	(Un-Audited)
NET REVENUE				
This represents revenue recognised from contracts with customers				
Sale of goods				
- local	30,343,146	17,851,718	17,000,141	10,005,502
- export	72,017	28,493	11,032	14,367
	30,415,163	17,880,211	17,011,173	10,019,869
Construction contracts	104,833	288,386	39,096	125,378
	30,519,996	18,168,597	17,050,269	10,145,247
Sales tax, excise duty and discounts	(7,735,247)	(4,698,399)	(4,144,083)	(2,663,950)
	22,784,749	13,470,198	12,906,186	7,481,297

-				
_	Six mon	ths ended	Three month	s ended
	30-Jun-21	30-Jun-20	30-Jun-21	30-Jun-20
	Rupees '000	Rupees '000	Rupees '000	Rupees '000
	(Un-Audited)	(Un-Audited)	(Un-Audited)	(Un-Audited
COST OF SALES				
Raw material consumed	16,936,001	9,082,450	9,553,517	4,677,18
Direct wages	528,490	472,643	305,250	269,48
Factory overheads	1,164,068	1,026,414	549,511	500,97
	18,628,559	10,581,507	10,408,278	5,447,63
Work in process				
at the beginning of the period	1,046,705	656,835	1,317,776	1,067,32
at the end of the period	(1,563,107)	(1,011,690)	(1,563,107)	(1,011,69
	(516,402)	(354,855)	(245,331)	55,63
Cost of goods manufactured Finished goods	18,112,157	10,226,652	10,162,947	5,503,26
at the beginning of the period	1,529,403	1,871,490	1,827,768	2,056,11
at the end of the period	(1,838,825)	(1,825,321)	(1,838,825)	(1,825,32
	(309,422)	46,169	(11,057)	230,79
Cost of goods sold	17,802,735	10,272,821	10,151,890	5,734,05
Contract cost	94,685	236,627	35,312	105,84
	17,897,420	10,509,448	10,187,202	5,839,90
		Unit	30-Jun-21	30-Jun-2
			(Un-Audited)	(Un-Audited
EARNINGS/(LOSS) PER SHARE	- BASIC AND DII	UTED		
Earnings/(loss)				
Earnings/(loss)		Runees' 0	00 1 025 342	(425 84
Earnings/(loss) Profit/(loss) after taxation Preference dividend for the period		Rupees' 0 Rupees' 0		
Profit/(loss) after taxation	to ordinary shareho	Rupees' 0		) (21,35
Profit/(loss) after taxation Preference dividend for the period	to ordinary sharehc	Rupees' 0	00 (21,355	) (21,35
Profit/(loss) after taxation Preference dividend for the period Profit/(loss) for the period attributable	-	Rupees' 0	00 (21,355	) (21,35
Profit/(loss) after taxation Preference dividend for the period Profit/(loss) for the period attributable Shares Weighted average number of ordinary	-	Rupees' 0	00 (21,355	) (21,35 (447,19 497,681,48

Earnings/(loss) per share - Basic and diluted

Rupees 2.02

(0.90)

- **18.1** As per the opinion of the Company's legal counsel, the provision for dividend at 9.5% per annum, under the original terms of issue of preference shares, will prevail on account of preference dividend.
- **18.2** There is no diluting effect on basic earnings per share of the Company as the conversion rights pertaining to outstanding preference shares, under the original terms of issue, are no longer exercisable.

### 19 TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Related parties from the Company's perspective comprise subsidiary, associated companies, key management personnel and post employment benefit plan. Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company, directly or indirectly, and includes the Chief Executive and Directors of the Company. The details of Company's related parties, with whom the Company had transactions during the period or has balances outstanding as at the reporting date are as follows:

Name of related party Pak Elektron Limited	Nature of relationship	Basis of relationship	Aggregate %age of shareholding in the Company
Employees Provident Fund Trust	Provident Fund Trust	Contribution to provident fund	0.00%
Kohinoor Power Company Limited	Associated company	Investment	0.00%
Kohinoor Industries Limited	Associated company	Common directorship	0.00%
Red Communication Arts			
(Private) Limited	Associated company	Common directorship	0.00%
Mr. M. Murad Saigol	Key management personnel	Chief executive	0.0025%
Mr. M. Zeid Yousuf Saigol	Key management personnel	Director	2.9637%
Mr. Syed Manzar Hassan	Key management personnel	Director	0.0004%

Transactions with key management personnel are limited to payment of short term and post employment benefits, advances against issue of ordinary shares and dividend payments. Transactions with post employment benefits plan are limited to employers' contribution made. The Company in the normal course of business carries out various transactions with its subsidiary and associated companies and continues to have a policy whereby all such transactions are carried out on commercial terms and conditions which are equivalent to those prevailing in an arm's length transaction.

Details of transactions and balances with related parties are as follows:

			30-Jun-21	30-Jun-20
			Rupees '000	Rupees '000
			(Un-Audited)	(Un-Audited)
19.1	Transactions with related parties			
	Nature of relationship	Nature of transaction		
	Provident Fund Trust	Contribution for the period	40,598	41,211
	Associated companies	Purchase of services	21,680	26,994
	Key management personnel	Short term employee benefits Post employment benefit plan	24,835 977	24,105 937

			30-Jun-21	31-Dec-20
			Rupees '000	Rupees '000
			(Un-Audited)	(Audited)
19.2	Balances with related parties			
	Nature of relationship	Nature of balances		
	Provident Fund Trust	Contribution payable	16,175	15,446
	Associated companies	Creditors	-	3,350

### 20 FINANCIAL INSTRUMENTS

The carrying amounts of the Company's financial instruments by class and category are as follows:

		30-Jun-21	31-Dec-20
		Rupees '000	Rupees '000
		(Un-Audited)	(Audited)
20.1	Financial assets	. ,	
	Cash in hand	18,629	11,748
	Financial assets at amortized cost		
	Long term deposits	454,605	437,736
	Long term advances	1,186,424	2,159,160
	Trade debts	12,118,745	10,436,154
	Short term deposits	315,246	298,124
	Bank balances	524,358	540,530
		14,599,378	13,871,704
	Financial assets mandatorily measured at fair value through profit or loss	- , , ,	
	Short term investments	31,003	31,881
		14,649,010	13,915,333
20.2	Financial liabilities		
	Financial liabilities at amortized cost		
	Long term finances	7,559,269	7,638,638
	Lease liabilities	231,944	321,433
	Trade creditors	439,627	656,211
	Foreign bills payable	172,989	125,642
	Accrued liabilities	142,756	139,918
	Employees' provident fund	16,175	13,208
	Compensated absences	36,220	34,787
	Unclaimed dividend	14,227	14,456
	Other payables	17,596	15,942
	Accrued interest/markup/profit	342,233	372,446
	Short term borrowings	11,296,945	10,605,608
		20,269,981	19,938,289

### 21 FAIR VALUE MEASUREMENTS

The Company measures some of its assets at fair value. Fair value measurements are classified using a fair value hierarchy that reflects the significance of the inputs used in making the measurements and has the following levels.

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3 Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs).

The fair value hierarchy of financial instruments measured at fair value and the information about how the fair values of these financial instruments are determined are as follows:

### 21.1 Financial instruments measured at fair value

### 21.1.1 Recurring fair value measurements

Financial instruments	B Hierarchy	Valuation techniques and key inputs	30-Jun-21	31-Dec-20
			Rupees '000	Rupees '000
Financial assets at fa through profit or los				
Investments in quoted equity securities	Level 1	Quoted bid prices in an active market	31,003	31,881

### 21.1.2 Non-recurring fair value measurements

There are no non-recurring fair value measurements as at the reporting date.

### 21.2 Financial instruments not measured at fair value

The management considers the carrying amount of all financial instruments not measured at fair value at the end of each reporting period to approximate their fair values as at the reporting date.

#### 21.3 Assets and liabilities other than financial instruments

#### 21.3.1 Recurring fair value measurements

For recurring fair value measurements, the fair value hierarchy and information about how the fair values are determined is as follows:

	Level 1	Level 2	Level 3	30-Jun-21	31-Dec-20
				Rupees '000	Rupees '000
Freehold land	-	1,035,256	-	1,035,256	1,035,256
Buildings	-	5,348,888	-	5,348,888	5,485,585
Plant and machinery	-	13,963,253	-	13,963,253	14,264,519

For fair value measurements categorized into Level 2 the following information is relevant:

	Valuation technique	Significant inputs	Sensitivity
Freehold land	Market comparable approach that reflects recent transaction prices for similar properties	Estimated purchase price, including non-refundable purchase taxes and other costs directly attributable to the acquisition.	A 5% increase in estimated purchase price, including non- refundable purchase taxes and other costs directly attributable to the acquisition would result in a significant increase in fair value of buildings by Rs. 51.763 million(31 December 2020: Rs. 51.763 million).
Buildings	Cost approach that reflects the cost to the market participants to construct assets of comparable utility and age, adjusted for obsolescence and depreciation. There was no change in valuation technique during the period/year.	and other ancillary	A 5% increase in estimated construction and other ancillary expenditure would result in a significant increase in fair value of buildings by Rs. 267.444 million (31 December 2020: Rs. 274.279 million).
Plant and machinery	Cost approach that reflects the cost to the market participants to acquire assets of comparable utility and age, adjusted for obsolescence and depreciation. There was no change in valuation technique during the period/year.	including import duties and non-refundable purchase taxes and other costs directly attributable to the	A 5% increase in estimated purchase price, including import duties and non-refundable purchase taxes and other directly attributable costs would result in a significant increase in fair value of plant and machinery by Rs. 698.163 million (31 December 2020: Rs. 713.226 million).

There were no transfers between fair value hierarchies during the period.

### 21.3.2 Non-recurring fair value measurements

There are no non-recurring fair value measurements as at the reporting period.

### 22 OPERATING SEGMENTS

The Company has two reportable segments, which offer different products and are managed separately.

Reportable segment	Principal activity
Power Division	Manufacturing of transformers, switchgears, energy meters, engineering, procurement and construction contracting.
Appliances Division	Manufacturing, assembling and distribution of refrigerators, deep freezer, air conditioners, microwave ovens, LED TVs, washing machines, water dispensers and other home appliances.

Information about operating segments as at 30 June 2021 and for the six month then ended is as follows:

	Six month ended				
	<u>30 June 2021</u> Power Appliances Unallocated				
	Division	Division	Items	Total	
	Rupees '000	Rupees '000	Rupees '000	Rupees '000	
Revenue from external customers	8,681,373	21,838,623	-	30,519,996	
Segment profit/(loss) before taxation	598,312	823,457	(85,566)	1,336,203	
		Six m	onth ended		
	30 June 2020				
	Power	Appliances	Unallocated		
	Division	Division	Items	Total	
	Rupees '000	Rupees '000	Rupees '000	Rupees '000	
	Rupees 000	Rupees 000	Nupees 000	Rupees 000	
Revenue from external customers	4,857,530	13,311,067	-	18,168,597	
Segment profit/(loss) before taxation	34,825	(396,318)	(2,056)	(363,549)	
		• • •			
	Davisa	As at 30 June 2021			
	Power Division	Appliances Division	Unallocated Items	Total	
	Rupees '000	Rupees '000	Rupees '000	Rupees '000	
	Rupees 000	Rupees 000	Rupees 000	Rupees 000	
Segment assets	21,051,291	32,121,872	3,070,476	56,243,639	
	As at 31 December 2020				
	Power	Appliances	Unallocated		
	Division	Division	Items	Total	
	Rupees '000	Rupees '000	Rupees '000	Rupees '000	
Segment assets	19,986,739	32,044,800	2,761,804	54,793,343	

### 23 RECOVERABLE AMOUNTS AND IMPAIRMENT

As at the reporting date, recoverable amounts of all assets/cash generating units are equal to or exceed their carrying amounts, unless stated otherwise in these interim financial statements.

### 24 GENERAL

- 24.1 There are no other significant activities since 31 December 2020 affecting interim financial statements.
- **24.2** Comparative figures have been rearranged and reclassified, where necessary, for the purpose of comparison. However, there were no significant reclassifications during the period.

Notes			

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